



# WELCOME

## Time 21 Changes for 2009!

Presenters:

- Shirley Rector
- Jill Tompkins

# Overview of Topics

- Deadlines for 2009
- Dealer Plate Renewal
- New Title Application
- DOT Website for License Fees
- Title Fees
- Automotive / Multipurpose / 2010 Truck Fees
- Business Trade Trucks 2010 and newer
- Truck Fees – 2009 Model year and prior years
- Special Trucks
- Trailer / Travel Trailer Fees
- Scenarios
- Misc
- Questions



# Time Sensitive

- Postmarked or in the office by December 31<sup>st</sup>, 2008 to keep the old fee.
- We will honor your postmark/ received date for 10 days in case something is wrong with the title work. Subject to new fees after those 10 days.
- Subject to new fees if received/ postmarked January 1<sup>st</sup>, 2009 or after.
- Our close time on Dec 31 is 3:00 p.m.



# DEALER PLATE REMINDER

- The dealer renewals are being completed now. The current dealer plates are valid until December 31, 2008.
- The renewal cycle is every two years. The new plates will be valid until December 31, 2010.



# Revised Title Application

- Changes reference of “Use Tax” to “Fee for new registration”.
- Adds line for claiming “business trade” exemption for a 2010 or newer truck under 10K lbs empty weight that would otherwise be weight/list.



**APPLICATION FOR CERTIFICATE OF TITLE AND/OR REGISTRATION**

Applying For:  Regular Title  Salvage Title Registration Month \_\_\_\_\_ DMV or Title Dealer or Receiver Number \_\_\_\_\_

**OWNER INFORMATION**

Present to The County Treasurer of your residence. The County Treasurer of the primary use if residential owned. The County Treasurer of residence and the primary use if owned by a firm, association, or cooperative.

**Owner #1**  
 First Name \_\_\_\_\_ Middle Name \_\_\_\_\_ Last Name \_\_\_\_\_ Iowa DL # or Iowa ID # or Social Security #: \_\_\_\_\_  
 (Check One)  OR  AND Birth Date \_\_\_\_\_ (Individual) Federal Employer Identification #: \_\_\_\_\_  
 (if applicable)  
 Home Side Residence Address of Owner #1: \_\_\_\_\_  
 Address \_\_\_\_\_ City \_\_\_\_\_ County \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_  
 Mailing Address of Owner #1: \_\_\_\_\_  
 Address \_\_\_\_\_ City \_\_\_\_\_ County \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

**Owner #2**  
 First Name \_\_\_\_\_ Middle Name \_\_\_\_\_ Last Name \_\_\_\_\_ Iowa DL # or Iowa ID # or Social Security #: \_\_\_\_\_  
 Birth Date \_\_\_\_\_ (Individual) Federal Employer Identification #: \_\_\_\_\_  
 (if applicable)  
 Home Side Residence Address of Owner #2: \_\_\_\_\_  
 Address \_\_\_\_\_ City \_\_\_\_\_ County \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_  
 Mailing Address of Owner #2: \_\_\_\_\_  
 Address \_\_\_\_\_ City \_\_\_\_\_ County \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

**Owner #3**  
 First Name \_\_\_\_\_ Middle Name \_\_\_\_\_ Last Name \_\_\_\_\_ Iowa DL # or Iowa ID # or Social Security #: \_\_\_\_\_  
 Birth Date \_\_\_\_\_ (Individual) Federal Employer Identification #: \_\_\_\_\_  
 (if applicable)  
 Home Side Residence Address of Owner #3: \_\_\_\_\_  
 Address \_\_\_\_\_ City \_\_\_\_\_ County \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_  
 Mailing Address of Owner #3: \_\_\_\_\_  
 Address \_\_\_\_\_ City \_\_\_\_\_ County \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

**VEHICLE INFORMATION**

VIN \_\_\_\_\_ Year \_\_\_\_\_ Make \_\_\_\_\_ Model \_\_\_\_\_ Type (car, truck) \_\_\_\_\_  
 Style \_\_\_\_\_ Color \_\_\_\_\_ Fuel \_\_\_\_\_ Cylinders \_\_\_\_\_ Tonnage \_\_\_\_\_ GVWR \_\_\_\_\_ Sq Footage \_\_\_\_\_  
 Iowa Plate Number (if applicable) \_\_\_\_\_ Validation Number \_\_\_\_\_ Validation Year \_\_\_\_\_ Purchase Date or Date Brought Into State \_\_\_\_\_  
 VIN of traded vehicle (if applicable) \_\_\_\_\_ Trailer Empty Weight (if applicable)  Over 2000lbs  2000lbs or less

**SECURITY INTEREST INFORMATION**

Give complete statement of security interests (liens). If none, so state: \_\_\_\_\_

Nature	Held By	Address (Street, City, State, Zip Code)
First Security Interest		Federal Employer Identification # or Social Security #: _____
Second Security Interest		Federal Employer Identification # or Social Security #: _____
Third Security Interest		Federal Employer Identification # or Social Security #: _____

**PURCHASE PRICE**

Purchase Price (purchase price only sale) \$ \_\_\_\_\_

- Check only applicable:  
 I claim exemption from payment of the fee for new registration. List Exemption Code \_\_\_\_\_  
 I claim a business trade exemption for my truck.

I/We certify under penalty of perjury that the foregoing is true and correct.\*

Signature of Owner #1 \_\_\_\_\_ Date \_\_\_\_\_  
 Signature of Owner #2 \_\_\_\_\_ Date \_\_\_\_\_  
 Signature of Owner #3 \_\_\_\_\_ Date \_\_\_\_\_

If Firm, Association, Corporation, or Attorney in Fact \_\_\_\_\_

**VEHICLE CONDITION STATEMENTS** The vehicle dealer named below or auctioneer hereby certifies that the new vehicle described above is free from any lien or encumbrance for the following: an advertisement which includes freight, manufacturer's delinquent accounts, and other added equipment or services not recorded in the total delivered price to the purchaser, unless so money who has received a money or advance.

Sale Price \_\_\_\_\_ \$ \_\_\_\_\_ Date Registration Applied For (Car) Issued \_\_\_\_\_  
 Less Trade In \_\_\_\_\_ \$ \_\_\_\_\_ If none, so state \_\_\_\_\_  
 Less charges exempt from fee for new registration \_\_\_\_\_ \$ \_\_\_\_\_ Registration Fee Collected \_\_\_\_\_  
 Sales taxes applied to purchase price (if applicable) \$ \_\_\_\_\_  
 Equals net for new registration price \_\_\_\_\_ \$ \_\_\_\_\_  
 We certify under penalty of perjury that the foregoing is true and correct.

Signature \_\_\_\_\_  
 Title \_\_\_\_\_  
 Author of Dealer's Title



**PRIMARY USER INFORMATION (Complete only if the vehicle is owned by a non-resident or by a firm, association, or corporation)**

**Primary User #1**  
 First Name \_\_\_\_\_ Middle Name \_\_\_\_\_ Last Name \_\_\_\_\_ Iowa DL # or Iowa ID# \_\_\_\_\_  
(if individual)  
 Birth Date \_\_\_\_\_ Federal Employer Identification # \_\_\_\_\_  
(if individual) (if organization)

Bona fide Residence Address of Primary User #1: \_\_\_\_\_  
Address City County State Zip Code

Mailing Address of Primary User #1: \_\_\_\_\_  
Address City County State Zip Code

**Primary User #2**  
 First Name \_\_\_\_\_ Middle Name \_\_\_\_\_ Last Name \_\_\_\_\_ Iowa DL # or Iowa ID# \_\_\_\_\_  
(if individual)  
 Birth Date \_\_\_\_\_ Federal Employer Identification # \_\_\_\_\_  
(if individual) (if organization)

Bona fide Residence Address of Primary User #2: \_\_\_\_\_  
Address City County State Zip Code

Mailing Address of Primary User #2: \_\_\_\_\_  
Address City County State Zip Code

**FEE FOR NEW REGISTRATION - EXEMPTIONS**

Owner Name \_\_\_\_\_ VIN \_\_\_\_\_

If claiming an exemption from payment of the fee for new registration, check the appropriate box below and complete any required additional information. Any applicable exemption code must be listed above the signature line of this title application form.

UT01 - Transfer by gift, please explain: \_\_\_\_\_

UT02 - Purchaser is one of the following non-profit or government organizations:

<input type="checkbox"/> a. Rehabilitation Facility.	<input type="checkbox"/> b. Rehabilitation Facility for Mentally Retarded Children.
<input type="checkbox"/> c. Care Facility (residential/intermediate for the Mentally Retarded).	<input type="checkbox"/> d. Care Facility (residential) for the Mentally ill.
<input type="checkbox"/> e. Educational Institution (Private, non-profit).	<input type="checkbox"/> f. Free-standing Hospice Facility.
<input type="checkbox"/> g. Government.	<input type="checkbox"/> h. Hospital licensed under Iowa Code Chapter 135B.
<input type="checkbox"/> i. Community Health Center.	<input type="checkbox"/> j. Migrant Health Center.
<input type="checkbox"/> k. Community Mental Health Center.	<input type="checkbox"/> l. Legal Aid Organization.
<input type="checkbox"/> m. Non-profit Private Museum.	<input type="checkbox"/> n. Non-profit Art Center.
<input type="checkbox"/> o. Non-profit Organ Procurement Organization.	

UT03

a. Vehicle transferred from a sole proprietorship or partnership to a corporation or LLC (or vice versa) with the ownership remaining exactly the same and for the purpose of continuing the same business.

b. Corporate Merger - vehicle transferred pursuant to statute to the surviving corporation for no consideration, the merging corporation being dissolved the moment the merger occurs and receiving no benefit from the merger.

Termination date of prior business: \_\_\_\_\_ Date of creation of new entity: \_\_\_\_\_

UT04 - Purchased by a licensed dealership for resale. Dealer License #: \_\_\_\_\_

UT05 - Purchased for rental. Purchaser's sales tax permit #: \_\_\_\_\_

UT06 - Leased vehicle used solely in interstate commerce.

UT07 - Vehicle registered and/or operated under Iowa Code Section 326 (reciprocity) with gross weight of 13 tons or more and with 25% of the mileage outside of Iowa. Both weight and mileage must be met to be eligible for exemption.

UT08 - Other:

<input type="checkbox"/> a. Manufacture housing or mobile Home.	<input type="checkbox"/> b. Inheritance or court order (e.g.: divorce).
<input type="checkbox"/> c. Vehicle Purchased outside Iowa with no intent to use in Iowa. (A "move-in")	<input type="checkbox"/> d. Homemade vehicle.
<input type="checkbox"/> e. Sales, Use, or Occupational tax paid to another state at time of purchase.	<input type="checkbox"/> f. Name dropped.
<input type="checkbox"/> g. Name added.	<input type="checkbox"/> h. Even trade or down trade.
<input type="checkbox"/> i. Delivered to a resident Native American Indian on the reservation.	<input type="checkbox"/> j. In-Transit title, fee to be paid in title-holder's state of residence.
<input type="checkbox"/> k. Transfer to or from a living or irrevocable trust.	<input type="checkbox"/> l. Other, please explain _____
<input type="checkbox"/> s. Salvage vehicle.	



# On-Line Ratebook and Registration Fee Calculator

- Website: <http://iowadot.gov/mvd/ovs/> and then to Registration Fee Calculator.
- The online ratebook includes tools to assist dealers in collecting the correct registration, fee for new registration (previously known as use tax), title fee for vehicles sold.
- Fee changes will be reflected effective January 1, 2009



# Dealer Fee Calculator

Iowa ARTS Console (Pre-Production)

Console View Work Management VRT Reports Plate Inventory Finance Drivers Reports Drivers Dealer Customer Cash Drawer APS Administration Tools Window Help

Fast Path  Go

Browser



## Dealer Inquiry

- Auto/MPV Rate Calculator
- Credit Calculator
- Fee Estimator**
- Registration Inquiry
- Truck Rate Calculator

## Fee Estimator

### Fee Estimator Criteria

#### Vehicle Information

VIN

Purchase Date

Registration Expiration

Security Interest Holders

Plate Type

Tonnage

Taxable Amount

Registration Credit Amount

Additional Fees

Going into Dealer inventory

Currently in dealer Inventory

Calculate

# Without a login

- Determine annual registration fees for autos and SUVs
- Credit Calculator
- Fee Estimator tool to total all title transfer fees
- Annual fee calculator for trucks



# With a Login

- Another service is available only to licensed Iowa dealers who have an approved Privacy Agreement on file with the Office of Vehicle Services form 431069wd. This service, accessed through the same website as “ratebook” allows authorized users to obtain owner, lien holder, odometer, registration status and vehicle information.
- Information may be queried using the vehicle title number, vehicle identification number or junking certificate number.



# 2009 Title Fees

- Regular Title.....\$25.00
- Replacement Title.....\$25.00
- Salvage Title.....\$15.00
- Lemon Buyback Title.....\$15.00
- Foreign to Dealer Title Only.....\$10.00
- Mobile Home Dealer Title.....Free



# CARS AND MULTIPURPOSE VEHICLES AND 2010 OR NEWER TRUCKS

- \$.40 per hundred pounds of vehicle weight plus
- 1-7 years old..... 1% of list price
- 8-9 years old..... .75% of list price
- 10-11 years old..... .50% of list price
- 12th year and older ..... \$50.00 annual registration fee
- (exception 92 and older multipurpose will remain at \$55.00 per year)



# BUSINESS TRADE TRUCK- 2010 OR NEWER

- Weight 10,000 lbs or less, used for business or farming-files a Schedule C or F for Federal income tax
- 3 ton ..... \$150.00
- 4 ton ..... \$165.00
- 5 ton ..... \$180.00



# Business Trade Truck

- Penalty for improper registration:
- \$750.00 for each registration year in which the vehicle was registered improperly not to exceed \$2250.00
- There will be a special plate for this.
- This plate can not be personalized.
- The box on the title application must be checked (I claim a business trade exemption for my truck).





**Purchase Price** (Purchase price less any trade) \$ \_\_\_\_\_

(Check only if applicable)

I claim exemption from payment of the fee for new registration. List Exemption Code \_\_\_\_\_ (See below)

I claim a business trade exemption for my truck.

**I/We certify under penalty of perjury that the foregoing is true and correct\***

X \_\_\_\_\_  
**Signature of Owner #1** **Date**

X \_\_\_\_\_  
**Signature of Owner #2** **Date**

X \_\_\_\_\_  
**Signature of Owner #3** **Date**

By \_\_\_\_\_  
**If Firm, Association, Corporation, or Attorney in Fact**

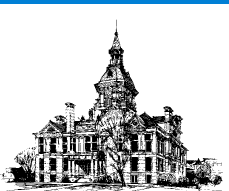
# New fee for used 3 ton truck

- NEW FEE SCHEDULE AFTER
- JANUARY 1, 2009-*OWNERSHIP OR USAGE CHANGE*
- NEW FEE SCHEDULE: 3 TON
- 1-7 model years old \$150.00
- 8-9 model years old \$120.00
- 10-11 model years old \$100.00
- 12+ model years old \$ 50.00



# New Fees for Special Trucks

- Truck operated less than 7,500 miles annually
- 6 ton.....\$100
- 7 ton.....\$125
- 8 ton.....\$155
- 9 ton.....\$170
- 10 ton.....\$190
- Higher tonnage, chart is attached.



# Trailers & Travel Trailers

## ➤ TRAILER FEES

➤ 2000 lbs and under .....\$20.00

➤ Over 2000 lbs ..... \$30.00

## ➤ TRAVEL TRAILER FEES

➤ 1-6 years old..... \$.30 per square foot

➤ 7th + .....75% x .30 per square foot



# 2010 Truck After Jan 1, 2009

- My customer is purchasing a 2010 truck and trading in a 2006 truck. What rate should I use to calculate the fees?
- The 2010 truck rate will be calculated \$.4 per one hundred lbs of vehicle weight plus 1% of list price (check the Dot Dealer Inquiry screen for amount like autos and multipurpose) and the 2006 truck credit will be figured off the previous registration fee paid (\$65.00 for 3 ton)



# Business Trade Truck purchase after Jan 1, 2009

- How much do I charge on a 2010-3 ton truck, that a farmer or business owner buys?
- If the farmer files a Schedule F or the business owner files a Schedule C and the vehicle is used for business, the fee would be figured on the \$150.00 rate. (They must also check the box on the title application – I claim a business trade exemption for my truck.)



# Truck to Truck Trade after Jan 1, 2009

- My customer purchases a 2008 truck and trades in a 2006 truck, they are staying at 3 ton, how do I figure the fees?
- The 2008 fee will be figured off of the new rate of \$150, credit will be given on the previous registration fee of \$65.00.



# Truck Fee Drops After Jan 1

- How do I know what fee to use on a 2002 truck (3 ton)?
- A 2002 truck will be 8 years old and the fee will drop to \$120. The fees due should be figured from the \$120 rate.



# 12 Year Old Truck Purchase after Jan 1

- My customer is purchasing a 1998 truck (3 ton) what fee should I use?
- You would use the \$50 fee. Figure the fees due from the \$50 rate.



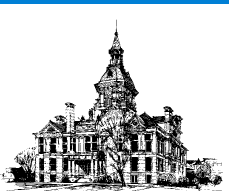
# Automobiles/Multipurpose Purchase after Jan 1, 2009

- How do I figure the fees for autos and multipurpose?
- You will continue to figure the fee due like before, the only difference is when the fee drops (8<sup>th</sup> year, 10<sup>th</sup> year, 12<sup>th</sup> year). Credit will be given on the fee the customer previously paid.



# Is the fee dropping to \$50 for 92 and older multipurpose?

- No, 92 and older multipurpose vehicles will continue to pay the \$55.00 annual fee for new purchases and renewals. 1993 and newer multipurpose vehicles flat fee will have the \$50.00 after they are 12 years old.



# Time Sensitive

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- Subject to new fees if received/ postmarked January 1<sup>st</sup>, 2009 or after.



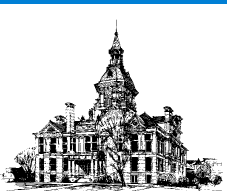
# Miscellaneous

- Please use only yellow highlighters, other colors show solid black when we scan them into our system
- Check the alignment of your printers and check the ink darkness.
- After signing, please include your title, ie: office manager, title clerk, agent, etc.
- Be sure to have the federal id number of the lien holder included on the title application



# Miscellaneous

- Include a copy of the trust, when the purchased vehicle is going into a trust, and with the title of the vehicle traded in from a trust owner.
- Be sure all dates are the same ie: odometer, application, damage disclosure, title, power of attorney, etc.



# Questions?

## Useful Websites

[www.co.marshall.ia.us](http://www.co.marshall.ia.us)

[www.iowadot.gov](http://www.iowadot.gov)

[www.iowatreasurers.org](http://www.iowatreasurers.org)



# Contact Information:

- Shirley Rector
  - [srector@co.marshall.ia.us](mailto:srector@co.marshall.ia.us)
  - 641-754-6363
- Jill Tompkins
  - [jtompkins@co.marshall.ia.us](mailto:jtompkins@co.marshall.ia.us)
  - 641-754-6360



# Don't shoot the messenger!

➤ Thanks for your time!

